

Building Integrated Services

Portfolio

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1. Introduction:

1.1) The Company

Building Integrated Services was founded in 2011 by Andy Tull, after a 25 year career with a £40m company. The company offers a quality business delivery of project works and consultancy.

Based in offices in Segensworth the business operates throughout the UK and abroad on marine works.

1.2) Clients

The company has become approved contractors for BAE Systems, Portsmouth University, Southern & Scottish Energy and the Shire Hotel Group. Currently we are subscribing to Constructionline, which is a Government recognised approval body.

Our customer base is extensive with clients including Education, Utility Companies, Commercial, Marine, Residential and Consultants.

'Building IS' pride ourselves on our professionalism both with Health and Safety and project delivery. Andrew Tull, Managing Director, and Gary Edmonds, Project Director, have vast experience in the Construction Industry with successful 25 years careers at their previous company delivering projects upto £6 million.

'Building IS' is looking to build on this success moving forward and have secured enquiries through our relationships with our long standing clients.

1.3) Projects

'Building IS' have undertaken projects through all procurement methods. With relationships with the clients and consultants many of our projects have been Design and Build or Open Book schemes

The company specialises in refurbishment, new build and decorating. We are currently delivering projects from £1,000.00 to £1,500,000.00. We are negotiating approximately 60% of our work with major clients, who believe in the individual and professional approach to achieving first class projects in an open manner.

We have a company ethos of openness to achieve client aspirations within financial constraints. Our team will meet openly with our customers to achieve the best value for money projects by value engineering and offering alternative methods of construction to realise all project goals.

'Building IS' ethos is embraced by our 'Approved Supply Chain' with our long term relationships with all of our partners we value their involvement and expertise as part of the delivery team. We openly encourage their knowledge to benefit and bring added value to our projects which benefit the delivery and financial goals for our clients.

The company have a comprehensive base of qualified individual tradesmen who are invaluable in refurbishment and decorating projects. Their skills and flexibility enable costs to be reduced whilst producing outstanding quality in the finished product. We have undertaken works all over the country and abroad with teams of tradesmen who are reliable and understand the company expectations.

1.4) Health and Safety

We recognise Health and Safety is of paramount importance and have comprehensive and legible procedures that not only cover the legal obligations but are clearly understood by the workforce.

Our commitment to Health and Safety has been a key focus and Andrew Tull has successfully passed his Nebosh Construction Course recently to ensure our in house knowledge is sustained.

All sites are audited weekly by our Project Managers and regularly by our Project and Managing Director. Our Health and Safety team is supported by Victor Collins, Safe Building Environments, who will provide advice on more complex site situations and an independent audit service.

1.5) Quality

The quality of our work is recognised through our procedures and approach. Our systems are in line with ISO 9000, with Andrew Tull being a qualified internal auditor. We always believe in customers being more than satisfied with the finished product and instil this culture with our project team. We value feedback from our clients and ensure our service reflects their views to provide continuous improvements and relationships.

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2. Education:

2.1) Experience

'Building IS' teams have vast experience in the Education sector and have developed this with the company to offer a commended service. The company is an approved contractor for Eastleigh College and Portsmouth University.

Projects we have undertaken include:

- Eastleigh College – Re-roofing and Refurbishment of the LRC (see case study)
- Eastleigh College – Refurbishment of Room A018
- Eastleigh College – Construction of the Gas Assessment Office
- Eastleigh College – Relocation of Dental Practice
- Eastleigh College – Feasibility Study for New Life Skills Centre

2.2) Eastleigh College – Re-roofing and Refurbishment of the LRC

- Client : Eastleigh College
- Value : £390,000.00
- Programme : 14 Weeks
- Project :
- The erection of a designed temporary scaffold roof
- The complete removal of all roof coverings and decking
- The additional structural roof works
- The complete recovering of 350m2 of flat roof with Soprema insulated system
- The complete recovering of 300m2 of pitched roof with eternity slates
- The adaption and installation of new lantern lights
- The internal refurbishment of classrooms and LRC areas
- Upgrade mechanical, electrical and air conditioning services.



'An excellent contractor, who delivered a quality job on time and at a competitive price. The work was undertaken on a campus that is notoriously tight for space and commenced at a time when the College was very busy. The contractor's receptiveness to our operational needs as client and the way they managed the safety challenges of working adjacent to & above a busy campus was first class. We are delighted with the finished product and with the way BIS Ltd conducted themselves throughout the project. It was particularly pleasing to find that BIS are not "a claimy contractor" and that agreement of the final account was a straightforward process. I would have no hesitation in recommending them and would be happy to use them again.' **(Rob Jarvis - Eastleigh C)**

3. Leisure:

3.1) Experience

'Building IS' have worked closely with The Shire Hotel Group on the delivery of projects throughout the country. The projects have been undertaken in close proximity to clients of the hotels with integrated planning of all activities to ensure the clientele are unaffected by the works.

Projects we have undertaken include:

- The Solent Hotel – Refurbishment of the Carisbrooke suite of conference rooms (see case study)
- The Solent Hotel – Refurbishment of the Restaurant
- The Solent Hotel – Refurbishment of the Changing Rooms
- The Parsons Collar – Refurbishment of the Served and External Landscaping
- The Kettering Hotel – Refurbishment of the Langberry Restaurant
- The Fareham Heathens RFC – Feasibility for New Club House
- Sport England – Feasibility Studies

3.2) The Solent Hotel, Whiteley – Refurbishment of Conference Facilities

- Client : The Shire Hotel Group
- Value : £140,000.00
- Programme : 9 Weeks
- Project :
- The complete refurbishment of the Carisbrooke, Bembridge and Osborne rooms
- The demolition of structural walls
- The installation of acoustic sliding doors, including support steelwork
- The installation of a balcony at first floor level
- The renewal of all joinery
- The installation of lighting troughs with mood lighting
- Upgrade mechanical, electrical and air conditioning services.
- The complete redecoration including high quality wallpapers
- The installation of new carpets and timber flooring
- Reference for project in Section 9) References
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4. Commercial:

4.1) Experience

'Building IS' are Approved Contractors for BAE Systems and Southern and Scottish Energy and work closely with many Architect Practices on commercial projects. The projects range from work on Counselling Offices, Data Centres, NATS buildings, Banks, Call Centres.

Projects we have undertaken include:

- Options – Refurbishment of the Internal and External Reception (see case study)
- Call Centre, Portsmouth – Internal Refurbishments and Service Upgrades
- Barclays Bank, Portsmouth – Refurbishment of the Staff Areas
- SSEC – Refurbishment and Maintenance of NATS Buildings and Data Centres

4.2) Options Counselling – Refurbishment of Internal and External of Reception

- Client : Options
- Value : £45,000.00
- Programme : 5 Weeks
- Project :
- The complete refurbishment of the internal reception area
- The demolition of structural walls
- The provision of disabled access including new ramps and alterations
- The renewal of all joinery including new reception desk
- Upgrade mechanical, electrical and IT services.
- The installation of a purpose made canopy externally
- The resurfacing of the car park
- Complete redecoration and new flooring
- Reference for project in Section 9) References
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5. Residential:

5.1) Experience

'Building IS' have undertaken many projects for Private Clients. These have included two storey extensions, complete internal refurbishments, conservatory extensions and re-roofing projects. All of the projects have been undertaken with our clients still in occupation which requires careful planning and interface.

Projects we have undertaken include:

- Sarisbury Green – Two Storey Extension and Complete Internal and External Refurbishment
- Southampton – Internal Alterations of Property to Form 6 Self Contained Units
- Romsey – Construction of Conservatory including Lounge / Utility / Cloakroom
- Warsash – Complete Internal Refurbishment of 3 Bedroom House
- Lee On Solent – Complete Re-roofing, including RWG's and Internal Bathroom Refurbishment
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6. Decorating:

6.1) Experience

'Building IS' have their own experienced decorators which ensure the standard of finish is exceptional. They are all trained in various high quality finishes including wide vinyl, strataflex, airless spraying and all aspects of painting.

Projects we have undertaken include:

- The Thomson Dream, Hamburg – Spraying deckheads and strataflex to Restaurant and Public Areas
- The Wind Spirit, Barbados – Strataflex, Vinyl and Decoration 74 Cabins and Alleyways
- Northbrook House – External Decoration of Apartments and Communal Areas
- The Solent Hotel – Wide Vinyl and Redecoration of Conference Facilities
- Eastleigh College – Redecoration of Classrooms, LRC, Gas Assessment
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7. Project Planning:

7.1) Experience

'Building IS' have been involved with many aspects of project planning. These include condition surveys, feasibility studies and applications for grants. With our experience of construction and the support of our 'Approved Consultants' we can give free advice or produce fully compliant design and documentation for Planning or Building Regulation Approval or Feasibility Submissions for Funding.

Project Planning we have undertaken include:

- Sport England – 7 No. Full Feasibility Studies For SE Applicants
- Fareham Heathens FRC – Design and Costing Submission for New Club House
- Eastleigh Council – Condition Survey of Community Centre
- Residential – Planning and Building Regulation Applications
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8. Health and Safety:

8.1) Accreditation

'Building IS' are approved contractors for SSE, BAE Systems, Portsmouth University and are currently undergoing assessment by Constructionline, with Acclaim (Capita) reviewing our Health and Safety Procedures.

Andy Tull has passed his Nebosh Construction Safety Certificate and audits all sites on a regular basis. Gary Edmonds and all Site Managers are SMSTS or equivalent qualified. The majority of our tradesmen are CSCS qualified.

All of our Suppliers are vetted for their Health and Safety procedures and records prior to being 'Approved'.

8.2) Procedures

Our Procedures are fully comprehensive for our Health and Safety systems and comply with our legal and moral obligations. However we do like to make our systems uncomplicated and easy to follow for all by streamlining paperwork and focusing on the important / dangerous issues.

We have included, in Section 10 Documentation, some examples of our Site Procedures and systems including:

- [Health and Safety Policy](#)
- [Construction Safety Plan](#)
- [Site Inductions](#)
- [Emergency Plan](#)
- [Method Statement For Smaller Works](#)
- [Risk Assessment](#)

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9. References:

'Building IS' pride ourselves on producing a first class project whatever the size or nature of the work we undertake. We believe that every project is important to our clients and we rely on reciprocal business and maintaining open communication with all members of the Project Team.

We have enclosed references from some of our pleased clients. [Link to References](#)

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10. Documentation:

Enclosed are the following examples of our Policies, Procedures and References, including:

- [Health and Safety Policy](#)
 - [Construction Safety Plan](#)
 - [Site Inductions](#)
 - [Emergency Plan](#)
 - [Method Statement For Smaller Works](#)
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